

Grand-tek Technology Investor conference

GRAND-TEK
www.grand-tek.com

2019/10/8
Stock no. : 3684



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- **Company Profile**
- **Financial Statement**
- **Core Strategy**
- **Q&A**



About Grand-tek Technology

Established : 1995/June/12

Head Quarter : New Taipei City, Taiwan R.O.C.

Capital : NTD 245,915,360

Product Category	2015	2016	2017	2018	2019H1
Coaxial Cable Assembly	24.59%	23.10%	18.71%	26.67%	20.16%
Wireless Subsystem	71.19%	74.15%	77.70%	71.07%	77.97%
Others / NRE	4.22%	2.75%	3.59%	2.26%	1.87%

Grand-Tek Technology Ltd

Established in 1995

8F, No233-2, Bao Ciao Road Hsin Dian Dist,
New Taipei City, Taiwan23145

ISO9001 :2015

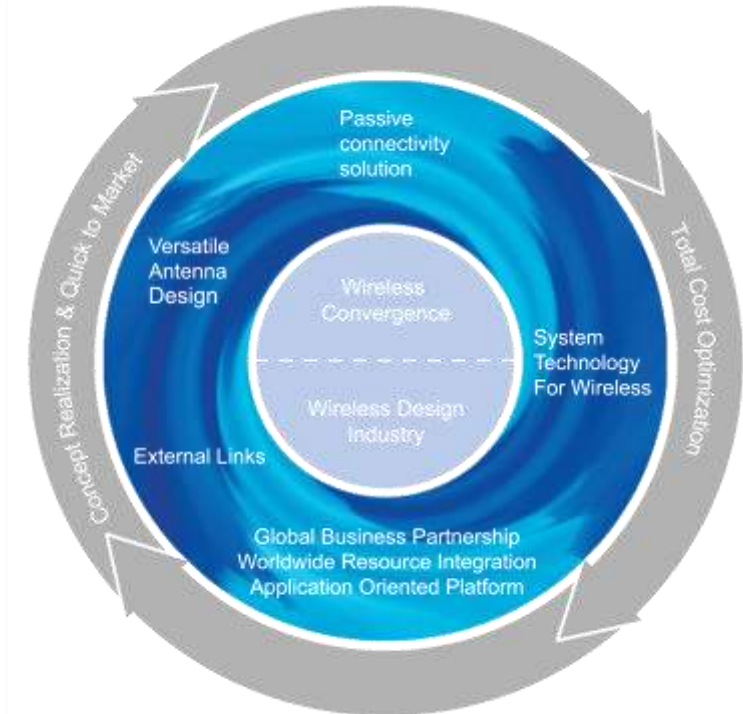


DongGuan Gtan Grand-Tek Precision Technology Ltd

Established in 2001, 100% owned by GTT

Bai Shi Gang Chang Ping Town,
DongGuan City, GuanDong Province, China
中國廣東省東莞市常平鎮白石崗向北村

ISO 9001: 2015
ISO 14000: 2015
QC080000: 2017
IATF16949: 2016



GTT at a glance



1995

1995 June GTT founded



2009

GROWTH AND EXPANSION

Move to Sing-Dian for a New Production Facility



2014

TT: 3684

Became Listed in Taiwan Stock Exchange

QC 080000: 2017

Hazardous Substance Process Management System

IATF16949:2016

Quality Management System for Automotive Industry

ISO 14001: 2015

Environmental Management

TUV: 2013

GTT Power Supply Series Product Range Passed TUV

2019 Value Creations via T.Q.S.C.



Facility Space:1540 m²
Clean Room:500 m²



Facility Space:1540 m²
Clean Room:500 m²



2001: ISO 9001

CHANG-PING GRAND-TEK

Production Base for Worldwide Market



UL: 1995

UL Safety Certification for Wire and Cable Harness & Connector



- 60950-1
- 60950-22
- 62368-1
- UL-50E
- UL-764
- UL-913
- UL-969
- UL-1203
- UL-1604



- Part 15
- Part 15B
- Part 15C
- Part 15E



- EN 300 019
- EN 300 328
- EN 301 893
- EN 102 230
- EN 301 489



- EN 55032
- EN 55035
- EN 61000-4-2



- TS36.124
- TS36.523



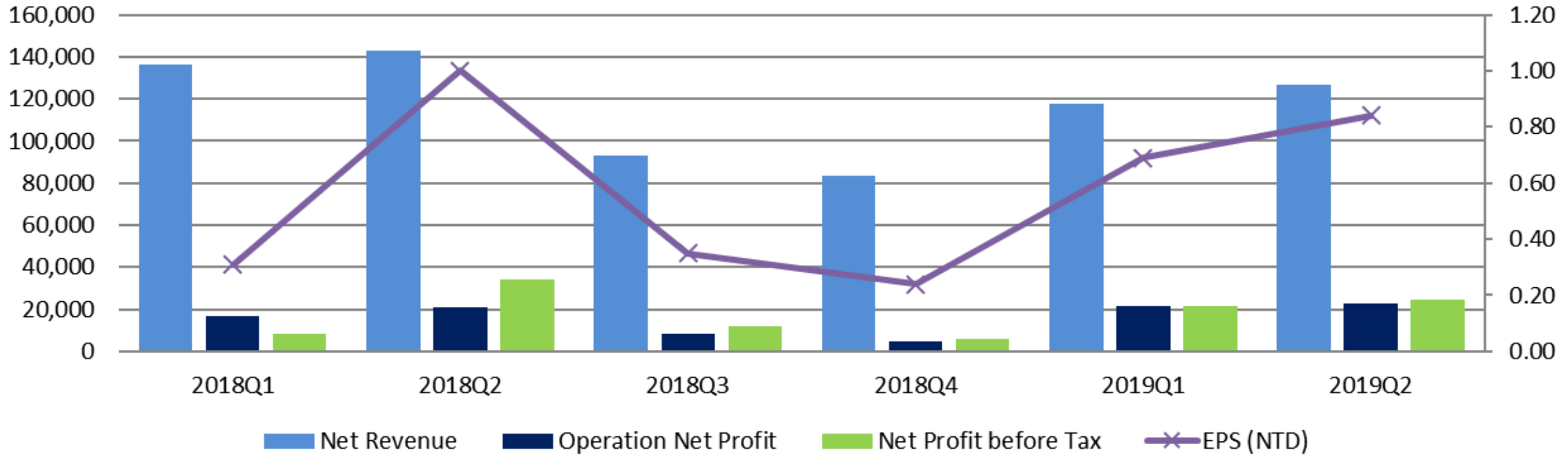
- OTA

Recent Financial Result

(In Thousand of NTD)

	2018Q1	2018Q2	2018Q3	2018Q4	2019Q1	2019Q2
Net Revenue	136,305	142,672	92,951	83,524	117,529	126,647
Gross Profit Margin (%)	33.27%	36.07%	40.04%	35.92%	41.70%	39.25%
Operation Net Profit	16,564	21,167	8,476	4,607	21,337	22,513
Net Profit before Tax	8,455	34,395	11,837	6,093	21,428	24,809
EPS (NTD)	0.31	1.00	0.35	0.24	0.69	0.84

2018 Q1~2019Q2 Financial Result



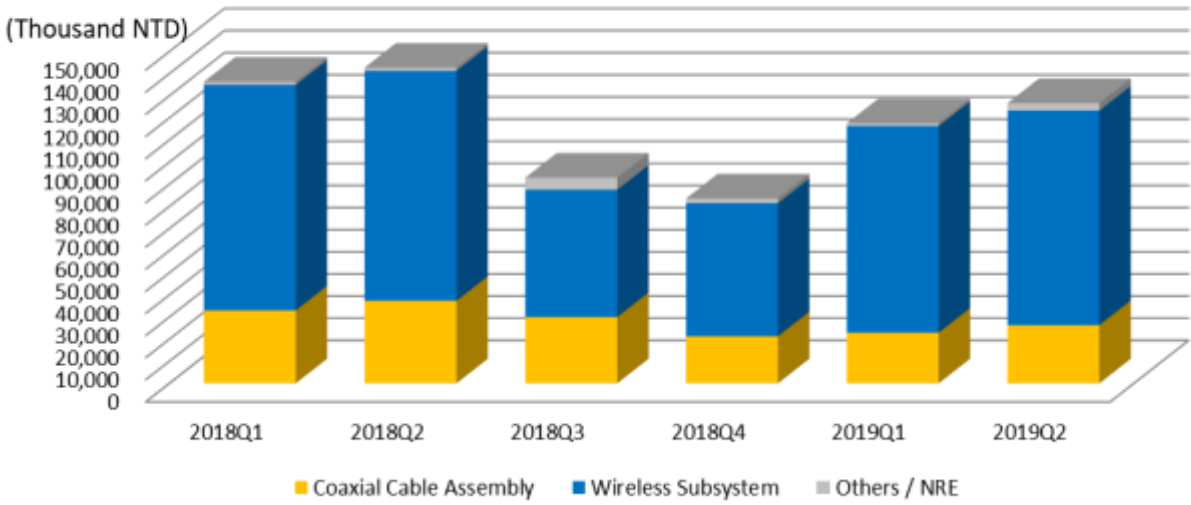
Working Capital

In Thousands of NT\$

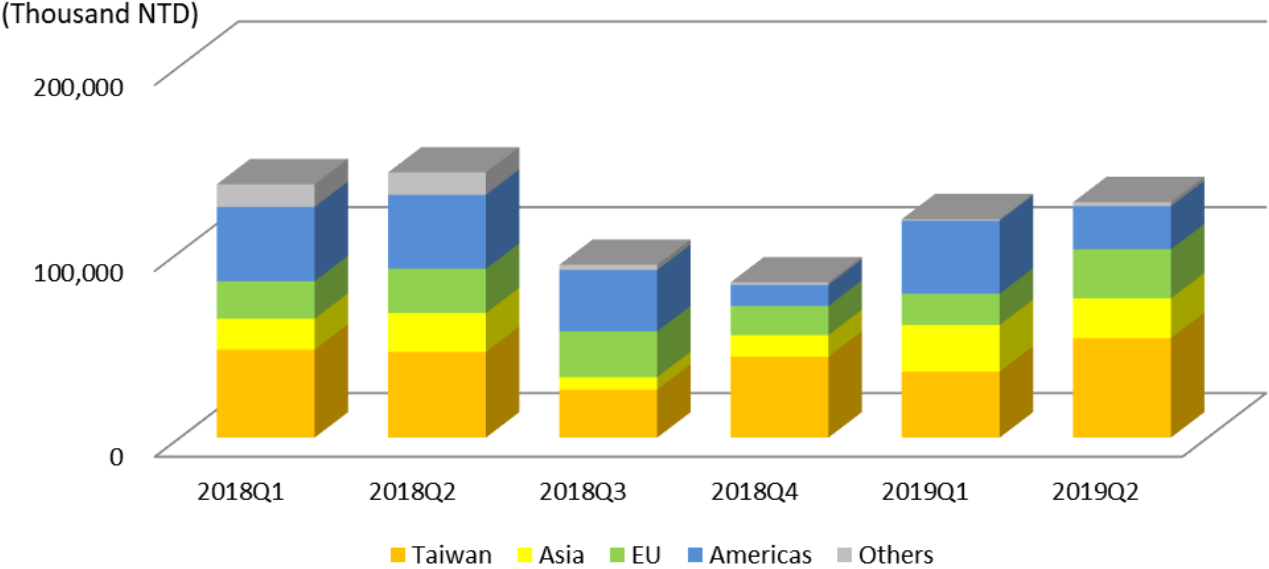
	2016	2017	2018				2019	
	Full	Full	Q1	Q2	Q3	Q4	Q1	Q2
Cash and cash equivalents	203,376	246,957	220,024	225,492	204,885	169,777	157,666	188,843
Notes and Accounts receivable	126,245	158,957	135,105	115,469	74,454	80,638	94,474	112,195
Accounts receivable turnover days	86	83	98	80	93	84	68	74
Inventory	19,317	36,216	38,549	28,860	28,729	28,228	37,768	22,441
Inventory turnover days	23	26	37	34	47	48	44	36
Notes and Accounts payable	97,626	115,824	93,887	96,802	60,244	54,181	80,160	64,642
Accounts payable turnover days	109	99	105	96	129	98	90	86

Product Portfolio by Category & Area

Product Portfolio 2018Q1~2019Q2



Production & Sales by Area 2018Q1 ~ 2019Q2



Road Map-2020 Opportunities & Strategies

Continuous Innovation
New Product Releases



5G FR1

NB-IoT
LTE-M

C-V2X Vehicles Communicate with Everything

V2V Vehicles Communicate with Vehicles

DSRC Dedicated Short Range Communication



4G NB-IoT, 5G FR1 antenna

Static IoT Gateway

Dynamic IoT Gateway

IK09 Robust IP68 Antenna

Fast Deployment for "Mission Critical Installation"

Design-in support-Project base



4G/5G NR1 & WiFi antenna two feeders
High-Efficiency, High Performance



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Q&A & Thank you