



## Disclaimer Statement

- The information in this presentation is subject to change for a variety of reasons, including but not limited to global economic, market, fluctuation, competition and any other risks and factors beyond our control, especially to “forward-looking statements” regarding estimations, forecasts, targets and plans in relation to the results of operations, financial conditions and other overall management of the company.
- These forward-looking statements are not guarantees of future performance, and actual operating results may differ substantially due to the risk and factors above.
- All Information in this slides is the exclusive property of Grand-tek Technology, Ltd., and it is under the protection of intellectual property laws and rights (including without limitation laws protecting copyright). Unauthorized use of any Information in the slides is an infringing act under the laws and rights. All Information (in whole or in part) of the website may not be used, copied, sold, transmitted, modified, published, stored or otherwise exploited, for any purpose without our express consent.

# Agenda



- **Company Profile**
- **Business Units & Target Markets**
- **Business Highlights**
- **Business Development & Industry Updates**
- **Product Mix & Trends**
- **Q&A**

# GrandTek Company Profile



Founded in 1995

Headquarter New Taipei City, Taiwan

Share Capital 300,016,740 NTD

Sales Performance 1,061 million(NTD)  
\*FY2025 Jan-Nov

# of Employees 500

2  
研發中心

3  
生產據點

4  
營運據點

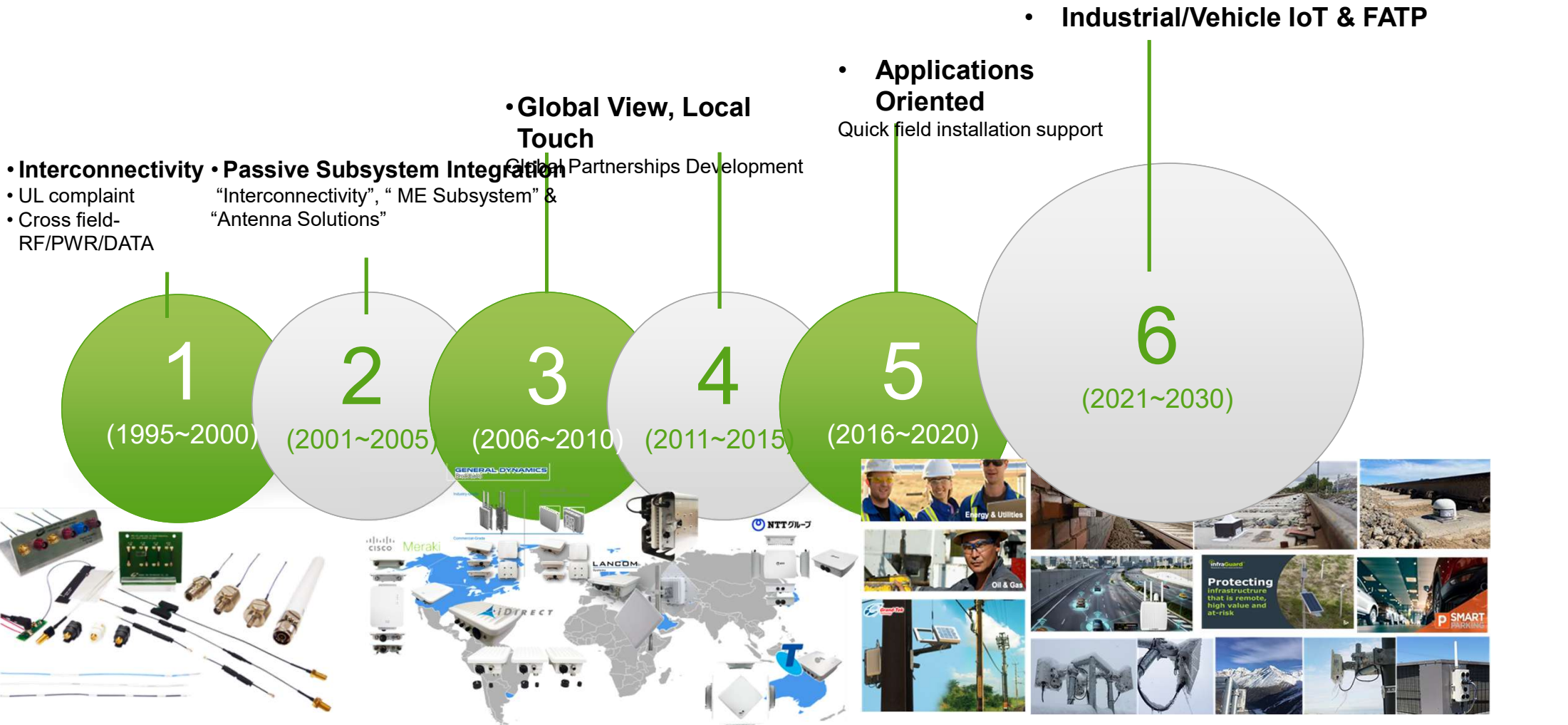
20 以上  
客戶分佈國家  
與區域



# Business Model Evolution



Industrial cable assemblies, industrial & mechanical sub-systems, antenna systems, global expansion, application-oriented strategy, industrial / automotive IoT, box build services (sensor cables & wireless sub-systems)



# Business Units & Target Markets



## High Frequency & Smart Sensor Cables

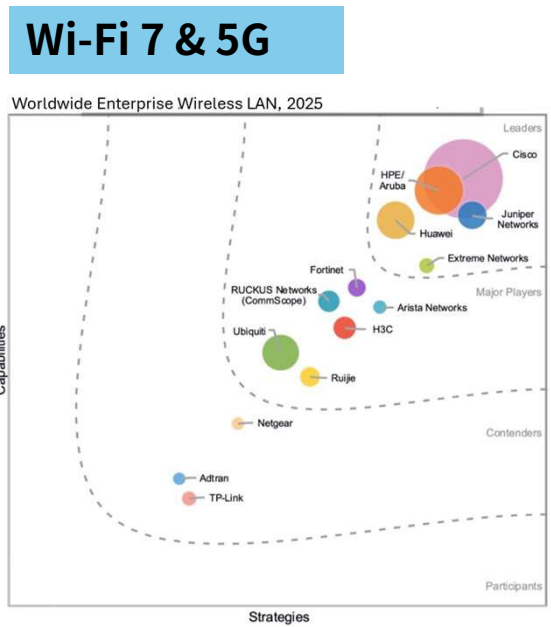
- Target in customization & industrial automation in a competitive landscape.
- Diversify applications with continuous growth demand, particularly in COBOT, ROBOT.

## Vehicle IoT and Factory Automation



## Antennas & Antennas System

- Wi-Fi 7 is growth driver, with momentum extending through 2027.
- 5G & LEO integrated solutions are increasing annually and expected to sustain till 2030.



## Subsystems & Wireless Subsystems

- Adapt sub-system model to comply BABA Act requirements: shifted to exporting components/kits for final assembly in the US.
- Growing momentum in Outdoor Wireless Subsystem FATP.

## US infrastructure Power Grid, Transportation Network



# Technology Roadmap



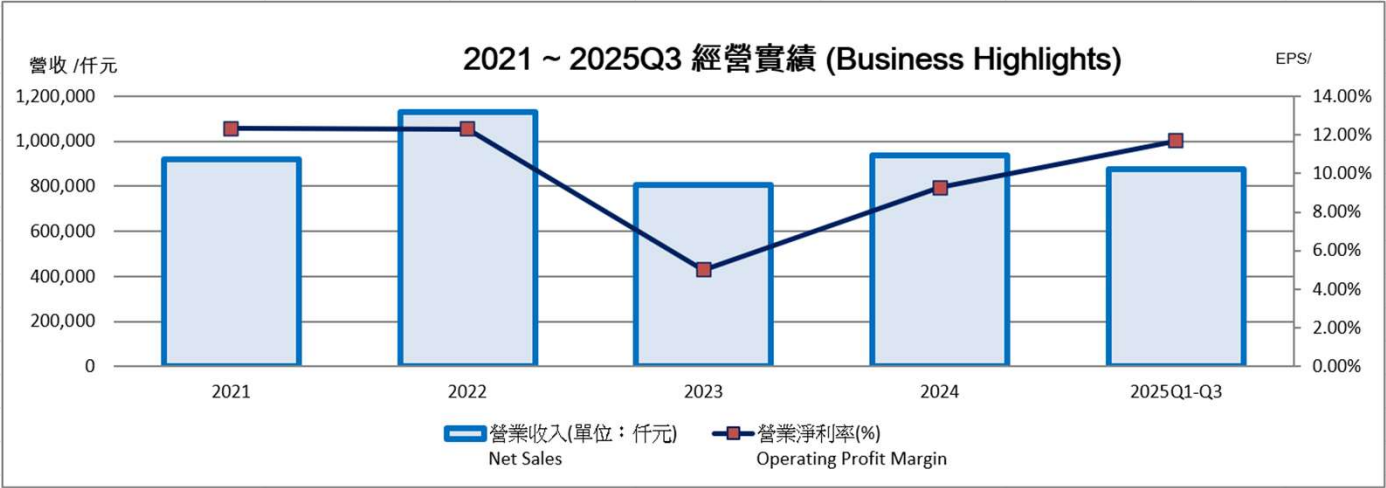
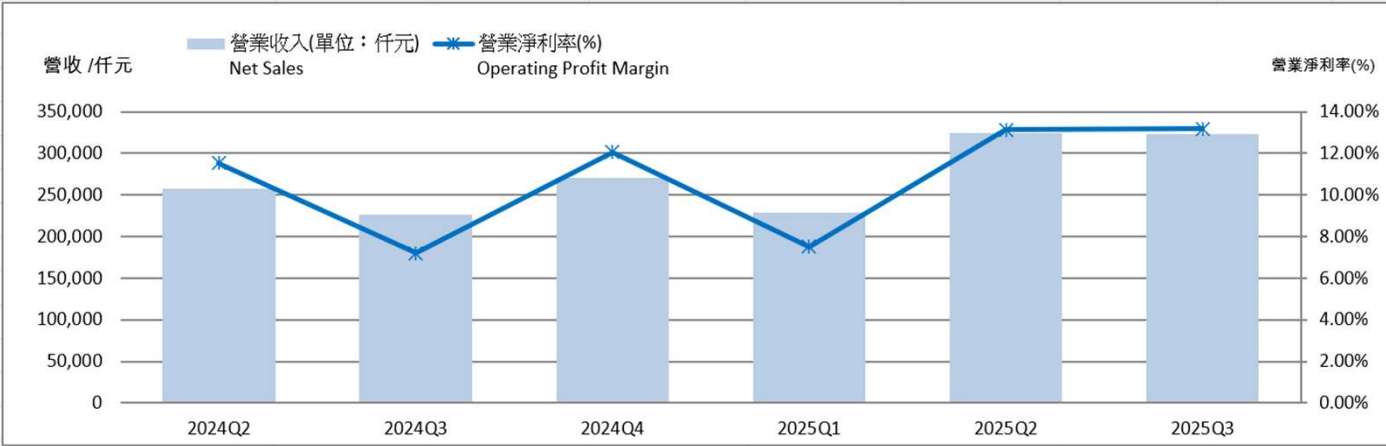
Expand test automation for wireless Sub-systems in Taiwan and enhance verification & validation (V&V) capacity.



Establish overseas RF R&D Team and achieve comprehensive cleanroom



# Recent 5-Year & 6-Quarter Performance



# Revenue Breakdown by Product & Region



## Revenue by Product (Recent 5-year & 6-quarter)

| 產品類別<br>Product                                | 2021 | 2022 | 2023 | 2024 | 2025 H1 | 2025 Q1~Q3 |
|------------------------------------------------|------|------|------|------|---------|------------|
| 高頻連接線及智能感測線<br>Wire Harness & Smart Cable      | 23%  | 22%  | 25%  | 27%  | 25%     | 23%        |
| 天線及天線系統<br>Antenna Solutions                   | 53%  | 51%  | 42%  | 39%  | 35%     | 34%        |
| 次系統及無線準系統<br>Sub-system & Wireless System FATP | 22%  | 24%  | 29%  | 28%  | 37%     | 35%        |
| 產品設計服務<br>NRE                                  | 2%   | 3%   | 4%   | 6%   | 3%      | 8%         |

| 產品類別<br>Product                                | 2024Q2 | 2024Q3 | 2024 Q4 | 2025 Q1 | 2025 Q2 | 2025 Q3 |
|------------------------------------------------|--------|--------|---------|---------|---------|---------|
| 高頻連接線及智能感測線<br>Wire Harness & Smart Cable      | 25%    | 25%    | 28%     | 29%     | 23%     | 19%     |
| 天線及天線系統<br>Antenna Solutions                   | 44%    | 35%    | 36%     | 36%     | 35%     | 31%     |
| 次系統及無線準系統<br>Sub-system & Wireless System FATP | 28%    | 29%    | 32%     | 33%     | 38%     | 32%     |
| 產品設計服務<br>NRE                                  | 3%     | 11%    | 4%      | 2%      | 4%      | 18%     |

## Revenue by Region (Recent 5-year & 6-quarter)

| 區域別<br>Regional | 2021 | 2022 | 2023 | 2024 | 2025 9月底 |
|-----------------|------|------|------|------|----------|
| 國內<br>Domestic  | 26%  | 19%  | 27%  | 27%  | 34%      |
| 亞洲<br>Asia      | 14%  | 20%  | 37%  | 28%  | 27%      |
| 歐洲<br>Europe    | 31%  | 31%  | 13%  | 13%  | 10%      |
| 美洲<br>America   | 28%  | 29%  | 23%  | 32%  | 29%      |
| 其他<br>Others    | 1%   | 1%   | 0%   | 0%   | 0%       |

| 區域別<br>Regional | 2024Q2 | 2024Q3 | 2024 Q4 | 2025 Q1 | 2025 Q2 | 2025 Q3 |
|-----------------|--------|--------|---------|---------|---------|---------|
| 國內<br>Domestic  | 31%    | 34%    | 26%     | 32%     | 36%     | 34%     |
| 亞洲<br>Asia      | 35%    | 18%    | 22%     | 27%     | 34%     | 19%     |
| 歐洲<br>Europe    | 10%    | 11%    | 10%     | 11%     | 10%     | 11%     |
| 美洲<br>America   | 24%    | 37%    | 42%     | 30%     | 20%     | 36%     |
| 其他<br>Others    | 0%     | 0%     | 0%      | 0%      | 0%      | 0%      |

# Revenue Comparison 2023~2025 Q3



|             | 2023    |         |         |         |         |         |         | 2024    |         |         |         |         |         |         | 2025    |         |         |         |      |      |  | 2025 Q1~Q3 |
|-------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|------|------|--|------------|
|             | 23Q1    | 23Q2    | 23H1    | 23Q3    | 23Q4    | 23H2    | 2023TTL | 24Q1    | 24Q2    | 24H1    | 24Q3    | 24Q4    | 24H2    | 2024TTL | 25Q1    | 25Q2    | 25H1    | 25Q3    | 25Q4 | 25H2 |  |            |
| 營收數字(台幣/仟元) | 245,661 | 204,532 | 450,194 | 188,013 | 169,413 | 357,427 | 807,620 | 184,545 | 257,229 | 441,775 | 225,948 | 270,001 | 495,949 | 937,724 | 229,154 | 324,797 | 553,951 | 323,272 | NA   | NA   |  | 877,224    |
| QoQ         | 79.4%   | 83.3%   |         | 91.9%   | 90.1%   |         |         | 108.9%  | 139.4%  |         | 87.8%   | 119.5%  |         |         | 84.9%   | 141.7%  |         | 99.5%   |      |      |  |            |
| YoY By Q    | 100.9%  | 79.5%   |         | 58.7%   | 54.8%   |         |         | 75.1%   | 125.8%  |         | 120.2%  | 159.4%  |         |         | 124.2%  | 126.3%  |         | 143.1%  |      |      |  |            |
| YoY By H    |         |         | 89.9%   |         |         | 56.8%   |         |         |         | 98.1%   |         |         | 138.8%  |         |         |         | 125.4%  |         |      |      |  |            |
| YoY By Y    |         |         |         |         |         |         | 71.4%   |         |         |         |         |         | 116.1%  |         |         |         |         |         |      |      |  |            |
| H1 : H2     |         |         | 55.7%   |         |         | 44.3%   |         |         |         | 47.1%   |         |         | 52.9%   |         |         |         |         |         |      |      |  |            |

# Business Development & Industry Updates GrandTek

## High Frequency & Smart Sensor Cables

- AI & Big Data: Massive data collection via industrials high frequency & smart sensor cables
- Vision AI Growth: Rising smart high frequency & sensor cables demand for image processing in IoT
- Robot/Cobot: Coexistence of Robots & Cobots with AI integration, required integrated circuit and software calibration.

## Antennas & Antennas System

- Wi-Fi 7: Expansion beyond traditional mobile devices to industrial automation control.
- 5G & LEO Satellites (SD-WAN): Global proliferation of 5G and LEO Satellite applications.

## Subsystems & Wireless Subsystems

- AI & Smart Factory: High demands for low latency and high-speed computing driving diversified integrations for cables, antennas and subsystems

# Revenue Trend by product



Smart Sensor cables &  
Subsystems for more than 10%



## Order Trend

